

MEDIA FACTS

Profile:

CHINA/INSIGHT (CI) is published monthly by China Insight, Inc., an independent, privately owned company started in 2001 and headquartered in the Twin Cities area of Minnesota.

CHINA/INSIGHT is the only English-language American newspaper to focus exclusively on connections between the United States and the People's Republic of China (PRC).

Our goal is to develop a mutual understanding of each other's cultures and business environments and to foster U.S.-China cultural and business harmony

Each issue of the newspaper will include many articles in the following areas of interest:

- Finance
- Business
- Government
- Culture
- Travel
- Lifestyle
- Education
- Science & technology
- Sports
- Local Chinese events in the Twin Cities

In addition to publishing the newspaper, China Insight, Inc. also promotes or sponsors events that foster U.S.-China cultural and business harmony. Our goal is to build on these accomplishments and expand the type of service we can provide to those who are interested in fostering U.S.-China culture and business.

CHINA/INSIGHT has been successful in achieving many accomplishments, such as,

- Assisted and accompanied Governor Jesse Ventura on the trade mission to China in 2002;
- Sponsored and partnered with the Minnesota Timberwolves to promote all Timberwolves and Houston Rockets games featuring Yao Ming since 2002 resulting in the Timberwolves' sponsorship of a China Expo at the Target Center in March 2004;
- Sponsored events held by the Chinese American Association of Minnesota, Asian Media Access, Dragon Festival and the China Center at the University of Minnesota;
- Developed a relationship with a WTO Training delegation from Zhejiang, China to promote business relationships between Zhejiang and Minnesota;
- Planned and hosted a forum on how to do business in China with speakers from Zhejiang Province;
 - In collaboration with the Chinese Heritage Foundation, established *A Passage to China* in 2008 which has become an annual event at the Mall of America that promotes Chinese history, culture and customs through interactive activities for all ages with over 40 organizations from throughout the Twin Cities communities participating as a FREE event for the general public.

CHINA/INSIGHT is published monthly with an emphasis on fostering U.S.-China cultural and business harmony. Our goal is to build on these accomplishments and expand the type of service we can provide to those that are interested in fostering U.S.-China culture and business.

Present Distribution Overview:

CHINA/INSIGHT coverage has two facets: business and culture. On the business side, the newspaper targets businesses and business leaders with connections to China. On the cultural side, it focuses on all readers, regardless of heritage, with an interest in understanding some aspect of China. These two groups make for a large, well-educated readership. Our distribution goal is to reach that readership.

CHINA/INSIGHT is free and is distributed in the metropolitan area of Minneapolis-St. Paul, Minnesota, to the following establishments:

- **Businesses with international operations or aspirations:**
 - Minnesota Trade Office
 - 3M
 - Medtronic
 - NWA
 - St. Paul Companies
 - Target Corporation
 - Target Center
 - Minneapolis-St. Paul International Airport
- **Educational institutions:**
 - Universities
 - Colleges
 - Schools
 - Libraries
- **Local hotels**
- **Asian and Chinese community focal points:**
 - Stores
 - Restaurants
 - Community centers
- **Special organizations:**
 - Children's Home Society of Minnesota
 - China Outreach Ministries
 - China Hospitality Center
 - Chinese language schools
 - Minnesota State Office Building

CHINA/INSIGHT is also mailed to subscribers and available online at www.chinainsight.info.

Readership Outlook:

In the Twin Cities, we estimate the number of potential readers to be well over 30,000:

- **Direct business involvement: 9,000 plus**
China is now one of Minnesota's largest trading partners with over US\$1.2 billion in manufactured exports in 2005, an increase of over US\$480 million over 2004.
- **Arts and cultural interest: 6,000 plus**
From tourism to exchange programs to T'ai Chi, a variety of groups offer Minnesotans a chance to experience part of China and its cultural heritage.
- **Student interest: 5,000 plus**

University students are studying Chinese in greater numbers and Minnesota boasts the largest pre-university Chinese language education program in the United States.

- **Ethnic Chinese community: 18,000 plus**
The Twin Cities metro area has a rapidly growing Chinese/Chinese-American population.
- **Adoptive family interest: 3,000 plus**
The state of Minnesota has greater per capita international adoption from China than any other state.

CHINA/INSIGHT's goal is to ensure all copies are read with interest. Effective circulation goes hand in hand with the quality of the newspaper, and we will cooperate with any advertisers who are interested in reaching our unique reader.

Number of copies printed per month: 3,000

China Insight provides an uncluttered environment in which you can promote your product or service.

Advertising Rate with China Insight:

Ad Rate*		<ul style="list-style-type: none"> • Only Adobe PDF, Microsoft Word, TIFF and JPEG files are accepted. The resolution of any image files should be over 200 dpi; • Submitted ad electronically to ads@chinainsight.info • Design/Compose Fee: Free for less than ½ hour; \$75 per hour otherwise; • Inserts: \$0.24 per copy; • Front Color Page add 100%, Size Limit 1/6 page (10" x 2 ½") bottom banner only; • Back Color Page add 50%; • Center Color pages: add 25%; • Accept prepaid cash, check or money order; • Make check payable to: <i>China Insight</i> • CHINA/INSIGHT reserves the right to refuse advertising.
Inside B/W Ad	Rate per Issue	
1/16 page (2 ½" W by 3 ¾" H)	\$100.00	
1/8 page (5" W by 3 ¾" H")	\$150.00	
1/6 page (5" W by 5" H)	\$200.00	
1/4 page (5" W by 7" H)	\$250.00	
1/2 page (10" W by 7" H)	\$400.00	
Or (5" W by 14" H)	\$400.00	
Full Page (10" W by 15" L)	\$700.00	
* Effective date of rates, April 1, 2006		
<i>Frequency Discounts</i>		<i>Publication Schedule</i>
Ads running 4 or more times eligible for frequency discounts. 4x = 10% Discount 7x = 15% Discount 10x = 20% Discount 12x = 20% Discount plus 1x FREE		<ul style="list-style-type: none"> • Client supplied Ad files due: 15th of each month • Space reservations and copy due: 15th of each month • Copy for Ads requiring proofs due: 15th of each month • Corrections or changes on proof ads due:

	20th of each month
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We also offer banner ads on our Web site. The banner runs on the front page of www.Chinainsight.info main page for a period of one month at the price \$100 per month. The banner is 350 pixels by 60 pixels in size. Users may click on it to go to your home page or a designated page on our Web site. For details, please contact our web master Richard He at rhe@chinainsight.info.

Pay Long Term Advertising Contracts in advance and Save!

Studies show that consistent advertising gets results. Become a long-term advertiser with China Insight, pay in advance, and you save money! China Insight grants one free ad if the advertising is paid in full ahead of time or a 5% cash discount for a minimum of 6 consecutive advertisements.

Agency Commission

15% commission of the gross billing is paid to accredit advertising agencies providing camera-ready material and insertion orders. Commission is forfeited if payment is not timely paid.

Advertorial

Any advertising resembling editorial material is subject to review by Publisher and may have to be identified as "Paid Advertising" within the advertisement.

Cancellation

Advertisements that are composed at your request by China Insight but not published, is subject to a 25% composition charge of the reserved space. Cancellation of an advertisement must be received 30 days prior to publication otherwise must be paid.

Short Rate

Contracts cancelled before completion or for non-payment will be short rated at the frequency rate then in effect at time of cancellation and advertiser agrees to pay the difference.

Late Payment Charges

All advertisements, including space reservations, will be billed on a monthly basis, if not paid in full. If the payment is late, a late fee of 1 ½% will be added each month, and all further advertising will be suspended.

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